



Expert Service.  
Exceptional Results.  
Better for Your Business.

**FOODSERVICE PROGRAM**

**ECOLAB®**  
Everywhere It Matters.™



# The foodservice industry is changing

Diners have more choices and higher expectations than ever before. To stand out, you need a partner who can help you **delight your guests** and **enhance your reputation** while helping you to control costs and **keep your business running smoothly**.

## MANAGING COSTS

**23 out of 50**

U.S. states increased minimum wage in 2015<sup>1</sup>



## INCREASING REGULATIONS

New food codes come out every

**4 years**



## MEETING GUEST EXPECTATIONS

**4 out of the top 10**

“very important” attributes customers look for when choosing a restaurant relate to cleanliness<sup>2</sup>



<sup>1</sup>National Restaurant Association

<sup>2</sup>Technomic 2014

# Setting the stage for your success

Your success depends on satisfying guests and managing risk. Ecolab is a leader in the foodservice industry, offering service and solutions that help you create a dining experience that leaves a lasting impression.



## Delight your guests

Exceed guest expectations by keeping dining rooms and washrooms sparkling clean using Ecolab's comprehensive solutions.



## Lower your total costs

Ecolab's innovative technologies are designed to reduce rewash, lower water and energy costs, and improve cleaning results.



## Protect your brand

We partner with you and your employees to help deliver the highest food safety standards with confidence.

We help you make the dining experience more delightful.

# Working together to improve foodservice operations

Ecolab delivers comprehensive solutions to fit all your business needs.



## Warewashing

Systems that deliver consistently superior results



## Dishmachine Leasing

Cost-effective programs backed by 24/7/365 service



## Front of the House

Cleaning systems that fit your entire operation



## Food Safety Solutions

Integrated approach to deliver innovative solutions to keep your food safe and your kitchen clean



## Restroom

State-of-the-art products and systems designed to keep your bathrooms spotless



## Hand Hygiene

Innovative chemistry with effective training to develop healthy habits



## Water Quality Management Solutions

Filtration solutions designed for maximum safety and efficiency



## Kitchen Hygiene

Effective solutions for your unique needs from grease removal to specialty cleaning



## Floor Care

Solutions that help you keep your floors gleaming all day

Our proactive solutions go beyond daily operations.



## EcoSure

Safer and better operations with a dedicated quality and safety training team



## Equipment Care

Single-point solutions and 24/7 service for all your commercial equipment



## Pest Elimination

A proactive, science-based approach to keep pests out of your operations

# Industry expertise for service and solutions

Ecolab is committed to creating clean, safe and efficient operations that help protect your food, your guests and your brand.

## UNPARALLELED SERVICE

Our service professionals are dedicated to meeting the highest standards for overall business results.

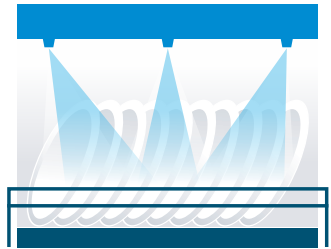
- **Regular service visits** and **on-site training** personally delivered
- **24/7/365** personal service to help enhance your foodservice operation
- **600** hours of world-class training in foodservice for each associate



## INNOVATIVE SOLUTIONS

Ecolab's solutions are designed to be comprehensive, easy-to-use and help save you time, energy and water.

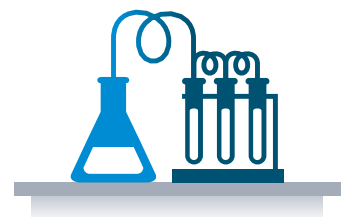
- **150,000+** dishmachines leased around the globe, helping to lower the total cost of operations
- **1,000+** patented solutions designed specifically to solve foodservice challenges across the operations: machines, tools and products



## INDUSTRY-LEADING EXPERTISE

Our experts design solutions that stay ahead of the regulatory curve to ensure compliance and keep your business running smoothly.

- **750+** associates worldwide researching and developing industry-leading solutions
- **145+ billion** dishes per year washed right the first time, every time





Expert service.  
Extraordinary solutions.  
Exceptional results.

**Satisfy your guests, protect your brand and lower your total costs.**

Explore how Ecolab can set the stage for your success.

Contact your Ecolab sales and service associate to learn more about our full spectrum of solutions.

Visit **ecolab.com** or call **1.800.35.CLEAN**.